

Industry: Fire protection



DEUTSCHE PRIVATE EQUITY

Bluemont supports the founding shareholders and M Cap on the sale of a majority stake in FOGTEC Brandschutz GmbH to Deutsche Private Equity through the preparation of a Vendor Commercial Factbook

08 September 2026

FOGTEC Brandschutz GmbH's founding shareholders and M Cap Finance Mittelstandsfonds have agreed to sell a majority stake in FOGTEC to a fund managed by Deutsche Private Equity (DPE), a leading growth investor focused on mid-sized companies in the DACH region. FOGTEC's management team will retain a significant shareholding in the company and continue to lead the business through its next phase of growth.

With DPE as new majority shareholder, FOGTEC plans to accelerate international expansion, further scale its application-focused sales capabilities and grow its service and spare parts business across its large installed base. Further investments in R&D, certifications and organizational capabilities, complemented by selective acquisitions, are expected to support growth.

Bluemont Consulting supported FOGTEC and M Cap on the sell-side by conducting a Vendor Commercial Factbook. The project team comprised Markus Fränkel, Sascha Vollmerhausen, Alexander Mooser, and Nils Bohne.

About FOGTEC

FOGTEC, founded in 1997 and headquartered in Cologne, is a leading and fast-growing provider of high-pressure water mist fire protection systems for buildings, industrial facilities, data centers, tunnels, railway stations and rail vehicles. Its portfolio includes nozzles, pumps, valves, sensors and control systems, as well as engineering, installation, maintenance and spare parts. With c. 255 employees across Europe, Asia and the Middle East, FOGTEC is targeting c. €70m of revenue in 2026.

FOGTEC is well positioned to benefit from structural market growth, driven by stricter safety and environmental requirements and emerging fire risks in fast-growing end markets such as data centers, battery storage, energy infrastructure and rail systems.

About Bluemont

Bluemont Consulting is a strategy and transaction advisory firm for traditional and digital business models. In our Transaction Advisory business unit, we support our clients along the entire M&A value chain, drawing on experience from more than 200 transactions.

Transaction advisory: Commercial Due Diligence | Digital Due Diligence | Target Screening | Value Creation | Post Merger Integration

Strategy consulting: Business strategy development | Growth & Go-to-Market | Sales optimization | Marketing optimization | Aftersales optimization | Cost optimization

Industries: Software & IT | Manufacturing companies | Engineering | Industrial services | eCommerce | Consumer Goods & Retail | Environmental technology | Construction | Critical Infrastructure

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